

Trust Systems helps improve WAN performance

Client profile

- A highly successful business which provides business, property and legal information to a range of verticals including law and accounting firms.
- Operating from 8 locations internationally

Background

Trust has a long standing relationship with the client having worked on a range of projects including; IBM i, Cisco LAN/WAN and Security Networking, Virtualisation and Storage. It is this depth of knowledge and understanding of the client infrastructure which led to the client discussing the issues encountered by an off shore office in the Caribbean. This remote location has had repeated issues with access to the corporate Line of Business system based at the Head Office in Bristol. The existing connection in the Caribbean is VPN via satellite based broadband. In short they have been unable to successfully use the central systems, due to the instability and latency of this link.

- Lack of resilience meant that in the event of a failure, customers could potentially have not been able to access their loyalty

Key issues

- *Poor performance to the remote office across the WAN*
- *Inability to effectively use the corporate LOB systems*

The solution

Having worked on many similar issues related to WAN performance, Trust advised an evaluation of a pair of application acceleration appliances from Juniper. Sitting inline on the VPN between the Head Office and remote office locations, these appliances are designed to prioritise and cache data which passes through them, resulting in enhanced bandwidth performance.

Once agreed in principle with the client, Trust began assessing the main issues, and the existing infrastructure design in order that the correct appliances could be sized for maximum performance. Trust then arranged for a pair of appliances to be pre configured and shipped to each location. Final configuration then took place, immediately and for the first time in years, the Caribbean office were able to effectively use the corporate LOB system.

The evaluation continued over a 2 week period, resulting in Trust being awarded an order and another successful solution.

Products & Services used

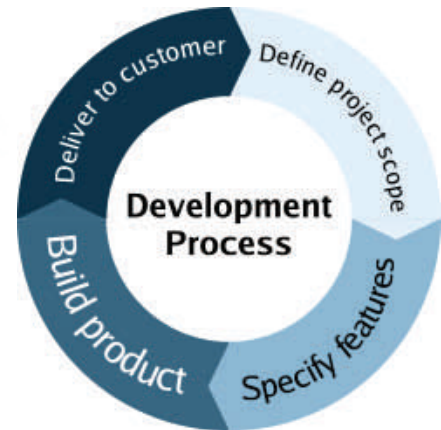
- Hardware: 2x Juniper WXC-250 appliances
- Services: Trust Systems Professional Services
- Support: Trust Systems 'credit' based support, Juniper onsite Hardware maintenance



Trust Systems helps a major retailer implement resilience

Solution benefits

The ability to take advantage of all the benefits from a centralised IT infrastructure such as:
Shared applications, centralised administration, support, control and backups in addition to Security issues such as web and email control.



About Trust

Trust Systems are a privately owned limited company based in the South West of England, working with businesses from all sectors across the UK including education and public sector.

Trust is split into distinct solution sets, based around Networking, Servers and Storage, encompassing all areas of IT infrastructure, working with clients to build long term relationships and trust.

As a vendor independent reseller we work with some of the worlds most respected vendors to ensure that our solution portfolio provides our clients with the best solutions to address their business issues. Trust's technical team are tasked with diligently assessing the most pertinent product sets from the range of vendors leading the market.

For fast incidental purchases Trust have a fully operational eCommerce site, enabling clients to browse, click and buy online paying by card or credit account, with over 100,000 products available for next day delivery purchasing becomes simple, visit www.trusthardware.co.uk.

Our sister company Trust Resource provides permanent, part time or contract resource to end users and resellers covering a wide range of technical skill sets, www.trustrsource.co.uk

Strategic Partners

Servers

IBM, HP, DELL

Storage

NetApp, IBM, HP

Networking

Cisco, Juniper,
Force10, Riverbed

Software

Microsoft, Symantec,
Doubletake, VmWare

Maintenance

Covering tailored or packaged services from all of our partners in addition to tailored 3rd party services.

