

CASE STUDY

Building Resilient IT Infrastructure for:



Ark Data Centres, a leading provider of secure and sustainable data centre solutions, faced the challenge of managing complex IT infrastructures while maintaining agility and cost efficiency. To address these needs, Ark partnered with Trust, a Managed Service Provider (MSP) with expertise in designing, deploying, and managing mission-critical networks and IT services.



CASE STUDY

Building Resilient IT Infrastructure for Ark Datacentres

The Challenge

Modern enterprises rely heavily on robust IT networks to deliver products and services. Ark needed:

- 24/7/365 monitoring and support for its growing infrastructure
- A strategy to reduce CapEx and OpEx while adopting emerging technologies
- A trusted partner to design, deploy, and manage large-scale network and IT systems without compromising security or performance

The Solution

Trust provided a comprehensive managed service tailored for Ark's needs:

- **Design:** Architecture consultancy for new and existing infrastructure
- **Deploy:** Implementation and management of robust, large-scale networks
- **Support:** On-site resources and a 24/7/365 service desk for proactive monitoring and issue resolution

Why it Matters

By leveraging Trust's expertise, Ark gained:

- ✓ Agility to respond to changing business requirements
- ✓ Cost efficiency through reduced overhead and faster adoption of new technologies
- ✓ IT assurance via a blend of best-in-class people, processes, and tools

This partnership demonstrates how a well-structured managed service approach can transform IT from a cost centre into a strategic enabler for growth. By outsourcing critical IT functions to a trusted MSP, Ark Datacentres has achieved resilience, scalability, and competitive advantage in a rapidly evolving digital landscape.

“Trust has become an extension of our team, designing and deploying the robust network infrastructure we rely on and then managing it 24/7 including on site teams. Their expertise ensures our systems remain secure and high-performing, giving us the confidence to advocate to our customers 100% uptime. By partnering with Trust, we've reduced complexity and costs while turning technology into a true strategic advantage.”

Andy Bugler

**Director of IT, Networks & Electronic Security
Ark Datacentres**

Key Outcomes

Enhanced Reliability:

Continuous monitoring and proactive management ensured optimal performance.

Operational Efficiency:

Reduced complexity and costs associated with in-house IT management.

Strategic Growth:

Ark could focus on core business objectives while Trust handled infrastructure challenges.